SATALYST

MANAGED DETECTION & RESPONSE RIGHT SIZED FOR SMB

enterprise-grade security, scaled to meet the unique needs of midsized businesses

MIDSIZED BUSINESSES CAN PRESENT OPPORTUNISTIC TARGETS OF LEAST SECURITY RESISTANCE

65%
of Australian businesses have been interrupted due to a security breach in the past year [1]

43%
of reported cyber-attacks have been on midsized businesses [2]

44%
of employees have put their company at risk of a cyber-attack [3]

1051
The number of data breaches reported to the Office of the Australian Information Commissioner in 2020 [4]

200 days
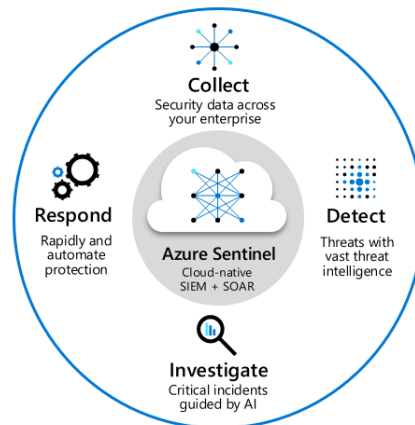on average for Australian organisations to identify a data breach [5]

$274K
Is the average cost of a cyber-attack to a business, yet almost half of businesses only spend $500 a year protecting their business [6]

[1] Telstra Security Report
[2] ACSC Annual Cyber Threat Report 2019-20
[3] Compare the Market
[4] oaic.gov.au
[5] 2021 Verizon Data Breach Investigations Report
[6] cyber.gov.au

SatSecure Managed Detection & Response (MDR) is a packaged service offering designed to quickly strengthen the security posture of your organisation and keep you outpacing cyber-threats

Australian SMBs know cyber security is essential despite the alarming statistics on security breaches. The reality is these businesses face substantial barriers when attempting to implement good cyber security tools and practices. Some of the barriers include budget, adequate resources, understanding the complexity of cyber security, underestimating the risk and consequences of a cyber incident, and a lack of preparedness in responding to cyber incidents. The upshots usually unfold in adopting a piecemeal approach to security and "setting and forgetting" security technology that only does a part of the job. Having a weak security posture leaves the organisation especially vulnerable to cyber-attacks. The catastrophic fallout of data breaches, data theft, and other malicious cyber-attacks can destroy a small to midsized business.

How we help

With SatSecure MDR, we remove the barriers and enable midsized organisations to access the same cutting-edge technology used by enterprises in the big end of town. We combine the technology, security expertise, and 24/7 monitoring services in an affordable package that we right-size to the needs of your midsized

Collect — Security data across your enterprise
Respond — Rapidly and automate protection
Azure Sentinel — Cloud-native SIEM + SOAR
Detect — Threats with vast threat intelligence
Investigate — Critical incidents guided by AI

Powered by Microsoft Azure Sentinel™, we bring all your organisation's security information together in one cloud service for next-level control and visibility across your entire digital environment.

Using the latest Microsoft threat intelligence, artificial intelligence, and machine learning, Azure Sentinel™ normalises, correlates, and analyses data from your users, devices, applications, and infrastructure deployed on-premises and in multiple clouds to detect threats across your environment.

Orchestration and automation are key components of the technology allowing our human security analysts to accelerate triage and swiftly resolve issues before they become problematic.

The Satalyst Security Operations team will work as your partner, tailoring our service to meet your unique business needs and threat profile. Our objective is to understand your operation and manage your cyber security to mitigate threats posed to your organisation – at a fraction of the cost it would take to keep your own cyber security resource employed.

Satalyst Secure

SATSECURE MANAGED DETECTION & RESPONSE

Our approach

Assessment

- Project kick-off and appropriate access and authorisation to systems and networks for security assessment.
- Our security experts evaluate your existing digital environment and work with you to understand your business objectives, threat profile, and security gaps.
- Lead a discovery workshop with key stakeholders from your business to align on business and technical objectives.

Implementation

- If required, establish an Azure subscription and tenant ready to receive data from your business systems.
- Deploy Azure Sentinel™ within your Azure tenant so you keep your data in your own environment, reducing cost, and ensuring stronger compliance.
- Our experts design, configure, and optimise your Azure Sentinel™ and data connectors it in accordance with your requirements.
- Configure and test up to 6 common data connectors (including existing Microsoft data sources).
- Establish a custom set of alerts and attach operational playbooks.

Managed Detection and Response

- Onboarding to Satalyst Secure Managed Services.
- Live monitoring and response to active threat events and incidents, including containment strategies and measures.
- Threat escalation and investigation provided by Satalyst Secure.
- Tuning and optimisation of your Azure Sentinel™ environment.
- Expert analysis of your risk and threat landscape to identify and deploy protective hardening recommendations, providing continuous improvement to your security posture.
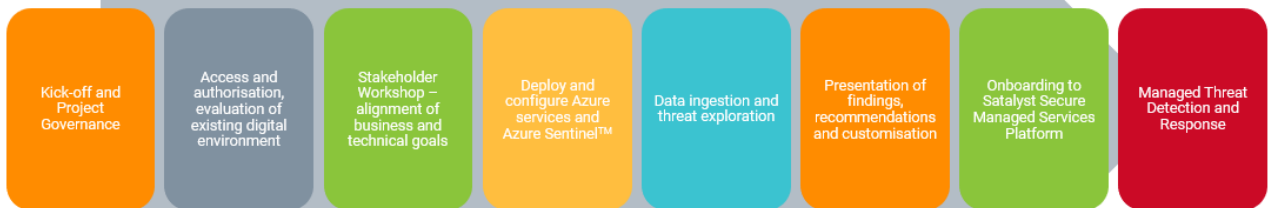
The benefits

- Comprehensive security monitoring and response provided by a team of cyber security experts.
- Achieve a higher level of security than may be possible to achieve or maintain in-house.
- Ability to implement robust cybersecurity at a lower price than an entirely in-house deployment.
- Evergreen security achieved through the scalability of Microsoft Azure.
- Reduce infrastructure costs by only paying for what you use.
- Monthly Managed Services charges are cost-effective, affordable, and predictable.

Key Milestones

Estimated duration:

5 weeks

Kick-off and Project Governance	Access and authorisation, evaluation of existing digital environment	Stakeholder Workshop – alignment of business and technical goals	Deploy and configure Azure services and Azure Sentinel™	Data ingestion and threat exploration	Presentation of findings, recommendations and customisation	Onboarding to Satalyst Secure Managed Services Platform	Managed Threat Detection and Response

Related offers

- Cloud Security Assessment
- Azure Security & Configuration Assessment
- Penetration Testing
- Microsoft365 Security in the Cloud

ABOUT SATALYST

Satalyst is one of Microsoft's most experienced and tenured cloud and security solutions partners based in Australia with a customer success record you can have confidence in. We have teams in Perth and Adelaide with comprehensive consulting expertise and deep implementation knowledge of Microsoft technologies and Cyber Security practices.

Our core offerings:

- Cyber security
- Application and infrastructure modernisation
- Cloud migration and adoption
- Data migrations and modernisation
- Data analytics and artificial intelligence
- Managed security, threat detection and response
- Managed cloud and infrastructure

Gold

Microsoft Partner

Gold Security
Gold Cloud Platform
Gold Application Development
Gold DevOps
Gold Data Analytics
Gold Data Platform

Microsoft Advanced Specialisations
- ✓ Threat Detection
- ✓ Identity and Access Management